

HYLORIS PHARMACEUTICALS

Business Development Coordinator

We are currently looking for a Business Development Coordinator. The successful candidate will be responsible for the coordination of activities that could potentially lead to the expansion of the company's product portfolio. He/she will report into the Chief Business Development Officer.

Job description

As Business Development Coordinator, you will:

- Build and maintain business cases, together with business analysts and our market access team.
- Coordinate due diligence activities, with the support of R&D, regulatory, clinical, quality and finance departments.
- Assist in licensing and partnering activities.
- Maintain the company's various business development databases.
- Identify new development or licensing opportunities and partners, together with our business analysts.
- Prepare business cases with the support of R&D, regulatory and clinical departments.
- Build and maintain a competitor overview and coordinate input with business analysts (approvals, clinical trials, patent listings, market dynamics, etc.).
- Build connections with KOLs, local focus groups and healthcare professionals together with business analysts, evaluate and bring new ideas.
- Help business analysts to manage market surveys and analysis.
- Manage calls and status reports of projects under evaluation.

Your professional profile

- Minimum Qualification: MSc or higher in a life science discipline.
- Minimum Experience: 5 years of experience in the pharmaceutical industry.
- Languages: English (written and oral).

Your abilities

- Communication and motivational skills.
- Strong interpersonal skills with the ability to influence others in a positive and effective manner.
- Demonstrated ability to contribute to a continuous learning and process improvement environment.
- Strong commercial skills and abilities in negotiations.
- Ability to manage teams in person and remotely.

About Our Company

Hyloris is a specialty biopharma company focused on innovating, reinventing, and optimising existing medications to address important healthcare needs and deliver relevant improvements for patients, healthcare professionals and payors. Hyloris has built a broad, patented portfolio of 13 reformulated and repurposed value-added medicines that have the potential to offer significant advantages over available alternatives. Two products are currently in initial phases of commercialisation with partners: Sotalol IV for the treatment of atrial fibrillation, and Maxigesic® IV, a non-opioid post-operative pain

treatment. The Company's development strategy primarily focuses on the FDA's 505(b)2 regulatory pathway, which is specifically designed for pharmaceuticals for which safety and efficacy of the molecule have already been established. This pathway can reduce the clinical burden required to bring a product to market, and significantly shorten the development timelines and reduce costs and risks. Hyloris is based in Liège, Belgium. For more information, visit www.hyloris.com and follow-us on [LinkedIn](#).

Our values

Our talented staff work in accordance with our company values:

- We are proud of our entrepreneurial culture and foster open communication, mutual respect, professionalism and efficient decision-making and we believe that our multicultural organisation is one of our most important competitive advantages.
- We believe that timely and well considered decisions as a response to emerging opportunities and ideas is the key to our success.
- We believe that the success of the company lies in the competence, dedication, and motivation of each of our employees.
- We believe that freedom returns flexibility and empowerment returns commitment.

For more information about our company, please visit www.hyloris.com. Motivation letter and CV can be sent to koenraad.vanderelst@hyloris.com.
